MILLIMAN RESEARCH REPORT

Analysis of non-life insurers' Solvency and Financial Condition Reports

European and United Kingdom non-life insurers year-end 2016

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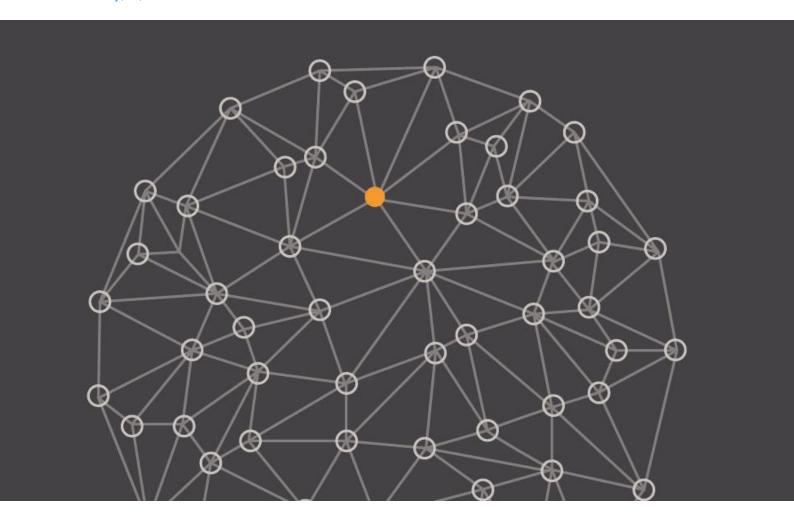






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Introduction

Solvency II went live on 1 January 2016 and introduced a number of new disclosure requirements for European insurers. Each insurer is now required to publish annually a Solvency and Financial Condition Report (SFCR), including some Quantitative Reporting Templates (QRTs). The aim of these SFCRs is to give some details of the insurer's financial strength and risk profile and, more generally, on how it manages its respective businesses. The SFCRs released earlier this year were the first such publications. No detailed guidance was provided by the regulators regarding how the SFCRs should be put together. Hence, there is considerable variation among insurers in the quality and the quantity of the information provided.

The analysis underlying this report focuses on the quantitative information contained in the QRTs within the SFCRs, but we have also studied the text within SFCRs in order to gain some additional insights into various companies, in particular those that displayed characteristics that differed materially from the market average. Our focus is on solo entities rather than groups.

EUROPEAN MARKET COVERAGE

Our European analysis of the non-life market covers 140 companies from the 11 countries listed below, which together comprise more than £126 billion of gross written premium (GWP) and nearly £200 billion of gross technical provisions:

- Belgium (BEL)
- Germany (DEU)
- France (FRA)
- United Kingdom ('UK') (GBR)
- Greece (GRC)
- Ireland (IRL)
- Italy (ITA)
- Luxembourg (LUX)
- Netherlands (NLD)
- Poland (POL)
- Romania (ROU)



UK MARKET COVERAGE

Our analysis is based on 39 solo companies pursuing non-life business in the UK (including some regulated in territories other than the UK, such as Gibraltar), representing circa 75% of the GWP of the UK non-life market in 2016.

We have excluded the Society of Lloyd's from our study. As a single entity, it represents £30 billion of GWP and £46 billion of gross technical provisions, and exhibits a solvency coverage ratio of 148%.

Appendix A contains a list of all of the UK companies that were included in our analysis.

Analysis of European non-life companies

SOLVENCY COVERAGE RATIOS: HOW DID THE EUROPEAN COMPANIES DO?

On an aggregated basis, European non-life insurers that were within the sample that we analysed are sufficiently capitalised, with an average solvency coverage ratio of 184%. The average solvency coverage ratio is defined as the eligible own funds as a proportion of the Solvency Capital Requirement (SCR).

Figure 1 shows how the solvency coverage ratios are distributed throughout the 11 European countries included in our panel. The back lines for each country represent the range of solvency coverage ratios within the insurers analysed for that country, with the grey box representing the 25th to 75th percentiles of the range and the green dot the mean of the range. This shows that there is a wide range of solvency coverage ratios: on average, insurers in some countries that were included in our review, such as Luxembourg, France and Germany, were very well capitalised, with solvency ratios of over 250%, whereas insurers in other European countries were on average much less well capitalised as at the 2016 year-end.

The notable variation across European countries suggests that, in addition to the disparities (e.g., legislation, products offering, etc.) among European markets, the underlying methodologies used to assess the capital requirements might differ from one country to another.

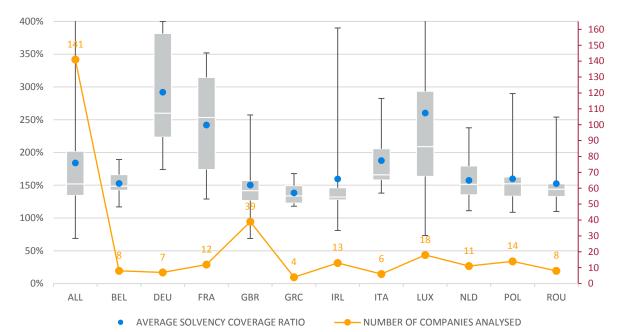


FIGURE 1: DISTRIBUTION OF THE SOLVENCY COVERAGE RATIOS BY COUNTRY

Not surprisingly, for this first live annual reporting cycle, most insurers have used the Standard Formula (SF) to calculate their SCRs (107 out of 140 insurers included in our sample). Of those that did not use the SF, 21 have used an internal model (IM) and 12 a partial internal model (PIM).

Figure 2 shows that the averages of the solvency coverage ratios are quite similar whether using the SF (184%), a PIM (162%) or an IM (187%).

400% 180 170 160 350% 150 140 300% 130 120 250% 110 107 100 200% 90 80 150% 70 60 100% 50 40 50% 30 20 0% 10 ALL SF PIM FIM

FIGURE 2: SCR RATIOS AND SCR CALCULATION METHODS ACROSS EUROPE

ANALYSIS OF SCR AND MCR: WHERE IS THE RISK?

AVERAGE SOLVENCY COVERAGE RATIO

We present in Figure 3 the breakdown of the SCR, by country, for the insurers that calculated their SCRs using the SF.

NUMBER OF COMPANIES ANALYSED

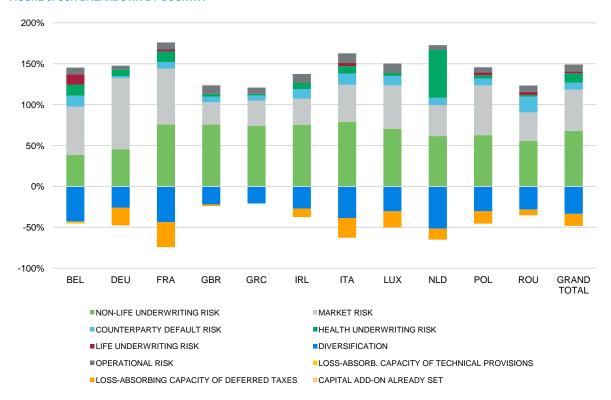


FIGURE 3: SCR BREAKDOWN BY COUNTRY

Except for Germany and Belgium, where market risk is the predominant risk, non-life underwriting risk is the biggest risk area for non-life firms across Europe. In the Netherlands, the health underwriting risk is as important

as the non-life underwriting risk, whereas in some other countries, such as the UK, Greece and Romania, the health risk component is almost non-existent. To some extent, this highlights differences among countries in the types of product sold by non-life insurers within Europe, but it would also reflect the fact that in some countries (such as the UK and the Netherlands) there are stand-alone health insurance providers not included within our analysis of non-life insurers.

ANALYSIS OF OWN FUNDS

As shown in Figure 4, the average structure of the own funds is very similar across European countries, with an aggregate of 92% of items classified as Tier 1. This highlights the general good quality of firms' own funds across the market.

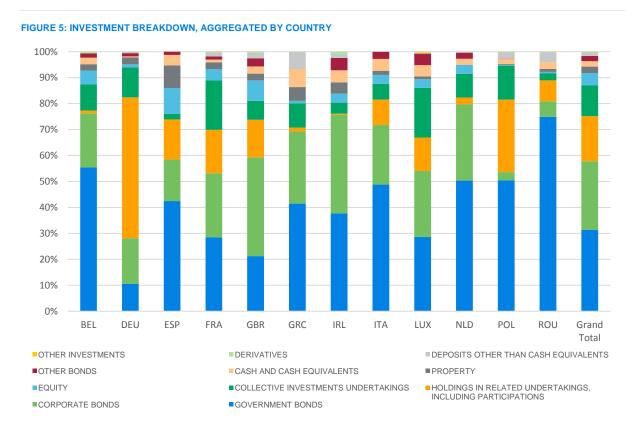
FIGURE 4: STRUCTURE OF OWN FUNDS

| | BEL | DEU | ESP | FRA | GBR | GRC | IRL | ITA | LUX | NLD | POL | ROU | GRAND TOTAL |
|---------------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|----------------|
| ELIGIBLE OWN FUNDS TO MEET THE SCR | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| TIER 1 - UNRESTRICTED | 89% | 98% | 100% | 91% | 88% | 98% | 93% | 97% | 96% | 93% | 98% | 91% | 92% |
| TIER 1 - RESTRICTED | 0% | 0% | 0% | 4% | 1% | 0% | 0% | 0% | 0% | 2% | 0% | 1% | 2% |
| TIER 2 | 7% | 2% | 0% | 5% | 8% | 0% | 4% | 0% | 3% | 5% | 1% | 6% | 5% |
| TIER 3 | 4% | 0% | 0% | 0% | 2% | 2% | 3% | 3% | 1% | 0% | 0% | 2% | 1% |

ANALYSIS OF MAIN BALANCE SHEET ITEMS

Assets

Figure 5 shows the breakdown of companies' investments per country. One can observe that investments in bonds (both government and corporate) dominate the firms' portfolios. Germany is an exception to this—in that market holdings in related investments tend to dominate balance sheets and, in aggregate, make up nearly 54% of the total investments.



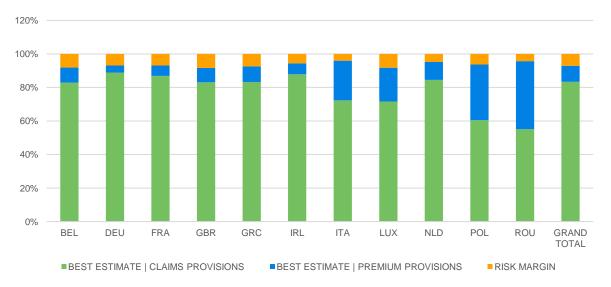
Analysis of Non-Life Insurer's Solvency and Financial Condition Reports

Technical provisions

Figure 6 shows the composition of the technical provisions across European countries as at the 2016 year-end. We observe that, on an aggregated basis, claims provisions make up to more than 80% of the net technical provisions. Claims provisions comprise lower proportions in Italy, Luxembourg, Poland and Romania.

The share of the technical provisions attributable to the risk margin is also steady, with an average proportion of 7% of the net technical provisions.





United Kingdom non-life undertakings

SOLVENCY COVERAGE RATIOS: HOW DID THE MARKET DO? HOW SOLVENT IS THE MARKET?

FIGURE 7: UK SOLVENCY COVERAGE RATIOS AS AT THE 2016 YEAR-END

| | 2016 YEAR-END |
|------------------------------------|---------------|
| RATIO OF ELIGIBLE OWN FUNDS TO SCR | 148% |
| RATIO OF ELIGIBLE OWN FUNDS TO MCR | 408% |
| MCR AS A % OF THE SCR | 33% |

On an aggregated basis, the UK non-life insurers that comprised our sample are sufficiently capitalised, their average solvency coverage ratio being 148%. We note that this is lower than the European average of 184%; indeed, it is lower than the equivalent average for most other countries whose data we analysed (see the section above).

Figure 8 shows how the solvency coverage ratios are distributed throughout our sample of insurers. There is a wide range of solvency coverage ratios as at 2016 year-end, with several insurers being very well capitalised (with solvency ratios of over 200%) but also with two insurers with solvency coverage ratios below 100%.

Not surprisingly for this first live annual reporting cycle, most insurers have used the SF to calculate their SCRs (25 out of 39 insurers included in our sample). Of those that did not use the SF, nine have used an IM and five a PIM. We note that those insurers using a PIM have been modelling predominantly the underwriting risk.

Figure 8 shows that the average of the solvency coverage ratios is quite similar whether using the SF (150%), a PIM (145%) or an IM (155%).

FIGURE 8: DISTRIBUTION OF SOLVENCY COVERAGE RATIOS AT 2016 YEAR-END



By design, the Minimum Capital Requirement (MCR) is 'calibrated' to be the 85th percentile of the own funds distribution over a one-year period. It means that, technically, insurers are 15% likely to suffer a loss of magnitude equal to the MCR. Should such a situation occur, a third of the firms from our panel would see their solvency coverage ratios falling to a level below 100%, as shown in Figure 9.

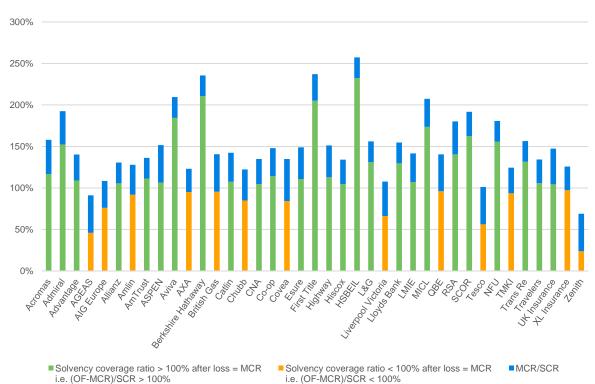


FIGURE 9: SOLVENCY COVERAGE RATIO AFTER A LOSS EQUAL TO THE MCR

Figure 10 shows the solvency coverage ratio for each of the 14 insurers included in our sample whose 2016 GWP exceeded £1 billion. We provide a glossary of company names and their acronyms in Appendix A of this report.

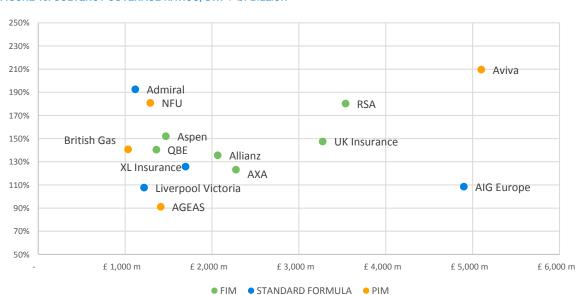


FIGURE 10: SOLVENCY COVERAGE RATIOS, GWP > £1 BILLION

We note that only one of these 14 insurers (Aviva Insurance) has a solvency coverage ratio over 200%. Conversely, AGEAS Insurance Limited (AGEAS) was the only insurer exhibiting a solvency ratio below 100% as at 2016 year-end. AGEAS commented in its SFCR that this was largely due to the announcement in late February 2017 that the discount rate used by UK courts to calculate lump sum payments for personal injury claims ('the Ogden discount rate') was to reduce from 2.5% to -0.75%. This led to the solvency coverage ratio falling to 91%. On 31 March 2017, the AGEAS board approved immediate actions (including the issuance of additional share capital totalling £50 million and the purchase of a whole account stop-loss treaty) to improve the solvency coverage ratio by 25%, to 116%.

Figure 11 shows the solvency coverage ratio for each of the 25 insurers included in our panel whose 2016 GWP was less than £1 billion.

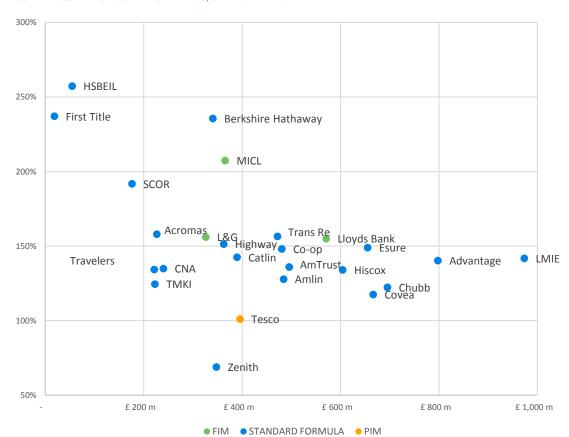


FIGURE 11: SOLVENCY COVERAGE RATIOS, GWP < £1 BILLION

Figure 11 indicates that the bulk of the insurers in our sample whose GWP is less than £1 billion have solvency ratios between 120% and 160%, with a few outliers.

We note in particular that, as at the 2016 year-end, Zenith Insurance Plc (Zenith) reported a solvency ratio of 69%. In its SFCR, Markerstudy Group (the parent company of Zenith) commented that the group was taking advantage of transitional arrangements that allowed for a two-year period for insurers to meet fully their solvency requirements. However, during the first half of 2017, the group addressed the shortfall in own funds through an injection of capital totalling £29 million into Zenith and through capitalisation of intergroup loans. As a result, Zenith's solvency coverage ratio appeared to increase by 62.5%, to 131.5%.

ANALYSIS OF SCR AND MCR: WHERE IS THE RISK?

When conducting their SCR calculations, insurers have to cover all the risks that may affect their balance sheets and, consequently, their solvency positions. Figure 12 shows, on an aggregated basis, the breakdown of the SCR for firms using the SF. As expected, underwriting risk is the greatest risk for UK non-life insurers, making up to 76% of the overall SCR (before the application of any diversification benefits).

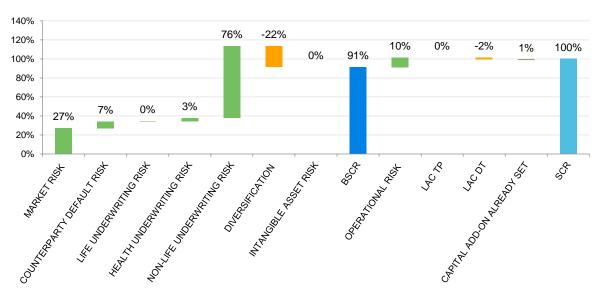


FIGURE 12: SCR BREAKDOWN BY RISK MODULE: FIRMS USING STANDARD FORMULA ONLY

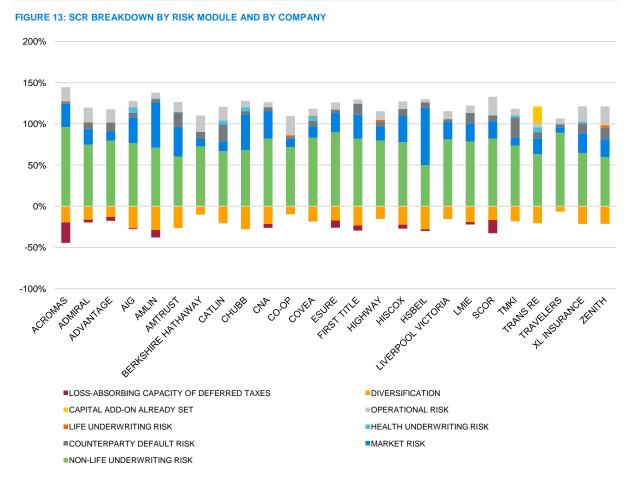
The Prudential Regulation Authority (PRA) has barely used its power—under Section 55M of the Financial Services Market Act 2000—to apply a capital add-on in cases where it deems there to be a significant risk issue or governance deviation. Overall, capital add-ons represents less than 0.5% of the total SCR (1% for firms under SF only).

TransRe is the only company using the SF and included in our sample that has been hit with a capital add-on, which represents 19% of its overall SCR. British Gas Insurance, which is using a PIM, has also had a capital add-on applied to its SCR, the add-on representing 47% of its overall SCR. The add-ons are due to the operational risk and credit default risk in both companies being calculated using the SF approach, which is not in line with an economic view of the risk. Both TransRe and British Gas Insurance have disclosed their intentions to develop further their risk calculations in order to better reflect their respective risk profiles and hence negate the need for any add-on in the future.

We also note that the adjustments for deferred tax are, in general, much lower than the net deferred tax liabilities included within the corresponding balance sheets. This leads us to surmise that many firms have not made full use of the range of options available to reduce their SCRs.

In Figure 13, we show for each company in our sample that uses the SF the breakdown of their SCRs. Underwriting risk is the predominant risk category for all the companies but one, with market risk as the second most significant risk category. Only one firm (HSBEIL) has market risk as the main contributor to its SCR. This is due to HSBEIL's exposures to subsidiaries denominated in foreign currencies.

The counterparty default risk remains a low risk for UK non-life insurers, most of them having secured the bulk of their outwards reinsurance from well-rated carriers and most having few bad debts.



ANALYSIS OF OWN FUNDS

Own funds are divided into three tiers based on their quality. Tier 1 capital is the highest ranking with the greatest loss-absorbing capacity, such as equity or bonds; Tier 2 funds are composed of hybrid debt; and Tier 3 comprises deferred tax assets. As shown in Figure 14, insurers' own funds are considered to be of good quality, with nearly 90% classified in Tier 1.

| FIGURE [*] | 14. TIF | RING OF | OWN | FUNDS |
|---------------------|---------|---------|-----|-------|

| ELIGIBLE OWN FUNDS TO MEET THE SCR | | | | | | | | | | |
|------------------------------------|-----|--|--|--|--|--|--|--|--|--|
| TIER 1 UNRESTRICTED | 88% | | | | | | | | | |
| TIER 1 RESTRICTED | 1% | | | | | | | | | |
| TIER 2 | 8% | | | | | | | | | |
| TIER 3 | 2% | | | | | | | | | |
| ELIGIBLE OWN FUNDS TO MEET THE MCR | | | | | | | | | | |
| TIER 1 UNRESTRICTED | 97% | | | | | | | | | |
| TIER 1 RESTRICTED | 1% | | | | | | | | | |
| TIER 2 | 2% | | | | | | | | | |

Except for Esure, the available own funds were 100% eligible to cover the SCR.

In Figure 15 we look at the split of basic and ancillary own funds by type. It appears that basic own funds are broadly equally split between ordinary shares and the reconciliation reserve (46% each), with subordinated liabilities and deferred tax assets making up the rest.

FIGURE 15: COMPONENTS OF OWN FUNDS

| | 2016 YEAR-END |
|--|---------------|
| BASIC OWN FUNDS | |
| ORDINARY SHARE CAPITAL | 46% |
| RECONCILIATION RESERVE | 46% |
| SUBORDINATED LIABILITIES | 5% |
| DTA | 2% |
| OTHER BASIC OWN FUNDS | 0% |
| ANCILLARY OWN FUNDS | |
| UNPAID AND UNCALLED ORDINARY SHARE CAPITAL CALLABLE ON DEMAND | 0% |
| LEGALLY BINDING COMMITMENT TO SUBSCRIBE AND PAY FOR SUBORDINATED LIABILITIES ON DEMAND | 0% |
| LETTERS OF CREDIT AND GUARANTEES | 81% |
| SUPPLEMENTARY MEMBERS CALLS | 0% |
| OTHER ANCILLARY OWN FUNDS | 19% |

We note in passing that the expected profits included in future premiums (EPIFP) represents 9.5% of the overall reconciliation reserves.

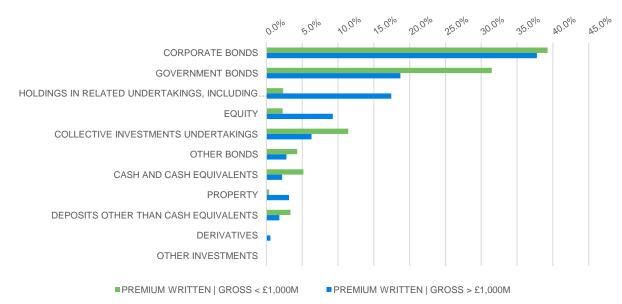
ANALYSIS OF MAIN BALANCE SHEET ITEMS

Assets

Investments in corporate and government bonds largely dominate the companies' portfolios, together accounting for more than 60% of total investments. Beyond their attractive nature—regular payments allowing non-life insurers to match the future claims payments—such bonds are also less expensive in terms of capital than are more volatile assets, such as equities.

As shown in Figure 16, it is worth noting that investment strategies appear, on average, to differ between 'small' and 'big' insurers. Although bonds are still the main investment vehicle, bigger firms hold significant participations in related undertakings and tend also to invest in more volatile assets, such as equities, or in less liquid assets, such as properties.

FIGURE 16: SPLIT OF INVESTMENTS BY ASSET CLASS



Technical provisions

Figure 17 shows the composition of technical provisions across non-life lines of business (as categorised under Solvency II) as at 2016 year-end.

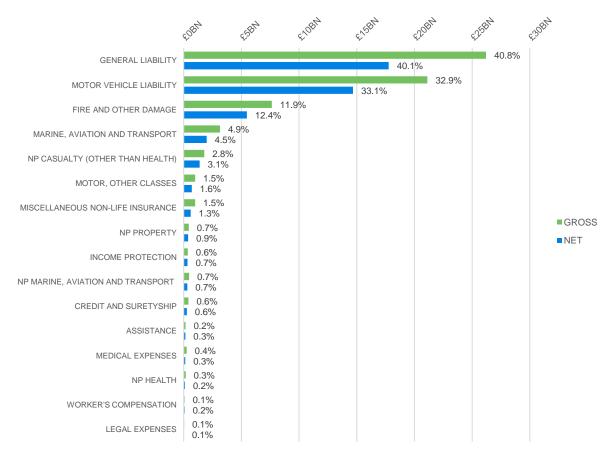


FIGURE 17: TECHNICAL PROVISIONS SPLIT BY SOLVENCY II SEGMENTS

The 39 insurers included in our sample have reserved almost £65 billion of technical provisions gross of reinsurance, and nearly £45 billion net of reinsurance. More than 70% of the reserves are in respect of the long-tail business classes, general liability and motor vehicle liability.

The provisions in respect of annuities stemming from non-life insurance contracts (not included above) reached nearly £2.6 billion as at 2016 year-end. These annuities are mainly a result of Periodic Payment Order liabilities and are a key component of UK non-life firms' liabilities (ranking fifth in terms of volume of gross technical provisions).

In Figure 18, one can see that the best estimate of claims provisions represents the biggest part of the Solvency II technical provisions.

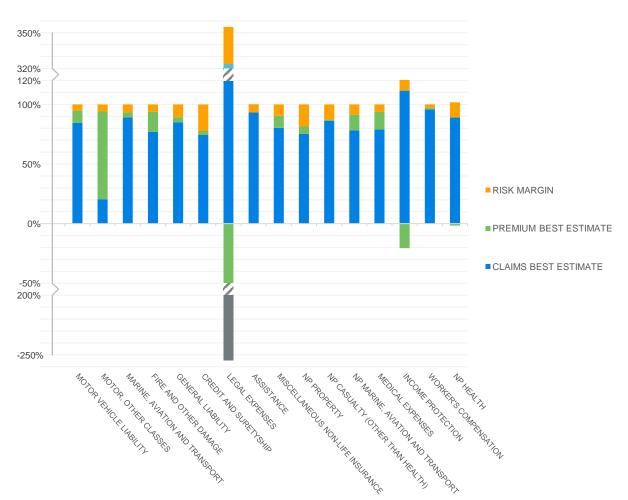


FIGURE 18: COMPONENTS OF NET TECHNICAL PROVISIONS

The lines of business 'Legal Expenses' and 'Income Protection' show negative best estimates of premium provisions, whereas the line of business 'Motor, Other Classes' is displaying a best estimate of premium provisions that is materially higher than the best estimate of claims provisions.

The Risk Margin (RM) is added to the best estimates of the claims and premiums provisions to form the technical provisions to be held by the insurer as part of its economic balance sheet. The concept as well as the methodology used to assess this risk margin has been much debated over the past few years. On an aggregated basis, the RM represents 8.5% of the net technical provisions.

ANALYSIS OF UNDERWRITING

In 2016, our sample of UK non-life insurers wrote more than £42 billion of gross premiums, of which nearly 30% relates to fire and other damages covers. The motor liability and general liability lines together make up 40% of the GWP, in line with the observation stating that they are the key contributors to technical provisions.

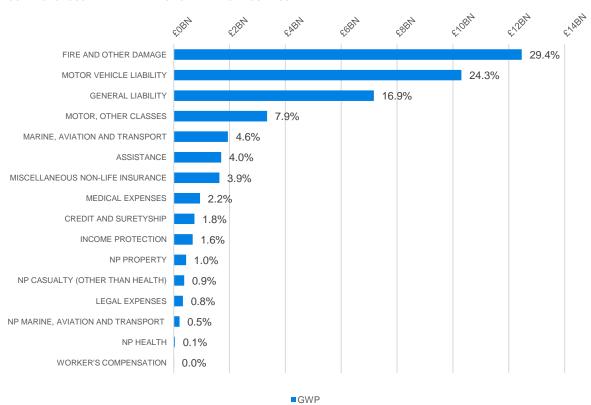


FIGURE 19: GROSS WRITTEN PREMIUMS BY LINE OF BUSINESS

In Figure 20, we show the gross and net of reinsurance loss ratios by Solvency II lines of business (sorted by GWP volumes). The two motor insurance lines of business exhibit the highest loss ratios, which is not unexpected due to the very competitive nature of the UK motor insurance market. We also note that the change in the Ogden discount rate from 2.5% to -0.75% pushed upwards the loss ratios for motor vehicle liability and, to a lesser extent, for general liability.



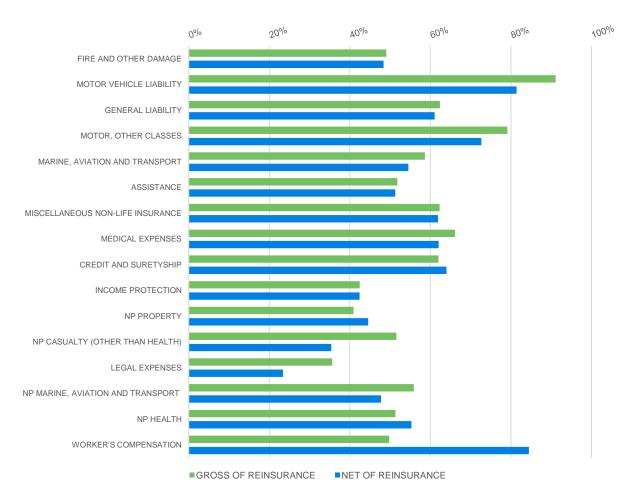


Figure 20 above also indicates that, for most Solvency II lines of business, the purchase of reinsurance makes economic sense (in addition to protecting against extreme events) with the net of reinsurance loss ratios being lower than the gross loss ratios.

In Figure 21 we show the operating margin for each of the Solvency II lines of business on an aggregated basis for the insurers included in our panel. We defined (and derived) the operating margin as (net earned premium – net incurred – expenses incurred) / (gross earned premium). We note that the operating margin as defined includes movements in prior year reserves (part of the net incurred) but does not include investment income.

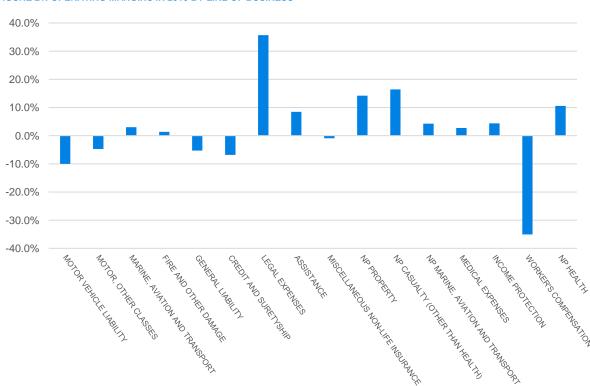


FIGURE 21: OPERATING MARGINS IN 2016 BY LINE OF BUSINESS

As alluded to above, Figure 21 also indicates that the motor lines of business exhibited a negative operating margin in 2016, due in part to the change in the Ogden discount rate and to the market remaining highly competitive. General liability was also adversely affected by the change in the Ogden discount rate and in 2016 this line of business also had a negative operating margin.

The year 2016 was a benign one in terms of weather events across Europe (companies in our panel write predominantly business in the UK and in continental Europe), which partly explains the positive operating margin experienced by the fire and other damage line of business.

Appendix A: List of the UK companies analysed

| FULL NAME | SHORT NAMES USED IN THE REPORT |
|---|--------------------------------|
| ACROMAS INSURANCE COMPANY LIMITED | ACROMAS |
| ADMIRAL INSURANCE COMPANY LIMITED | ADMIRAL |
| ADVANTAGE INSURANCE COMPANY LIMITED | ADVANTAGE |
| AGEAS INSURANCE LTD. | AGEAS |
| AIG EUROPE LIMITED | AIG EUROPE |
| ALLIANZ INSURANCE PLC | ALLIANZ |
| AMLIN INSURANCE S.E. | AMLIN |
| AMTRUST EUROPE LIMITED | AMTRUST |
| ASPEN INSURANCE UK LIMITED | ASPEN |
| AVIVA INSURANCE LIMITED | AVIVA |
| AXA INSURANCE UK PLC | AXA |
| BERKSHIRE HATHAWAY INTERNATIONAL INSURANCE LIMITED | BERKSHIRE HATHAWAY |
| BRITISH GAS INSURANCE LIMITED | BRITISH GAS |
| CATLIN INSURANCE COMPANY (UK) LTD | CATLIN |
| CHUBB | CHUBB |
| CNA INSURANCE COMPANY LIMITED | CNA |
| CO-OP INSURANCE | CO-OP |
| COVEA INSURANCE PLC | COVEA |
| ESURE INSURANCE LIMITED | ESURE |
| FIRST TITLE INSURANCE PLC | FIRST TITLE |
| HIGHWAY INSURANCE COMPANY LTD | HIGHWAY |
| HISCOX INSURANCE COMPANY LIMITED | HISCOX |
| HSB ENGINEERING INSURANCE LIMITED | HSBEIL |
| LEGAL & GENERAL INSURANCE LTD | L&G |
| LIVERPOOL VICTORIA INSURANCE COMPANY LIMITED | LIVERPOOL VICTORIA |
| LLOYDS BANK GENERAL INSURANCE LIMITED | LLOYDS BANK |
| LIBERTY MUTUAL INSURANCE EUROPE LIMITED | LMIE |
| MARKEL INTERNATIONAL INSURANCE COMPANY LIMITED | MICL |
| QBE INSURANCE (EUROPE) LIMITED | QBE |
| ROYAL & SUN ALLIANCE INSURANCE PLC | RSA |
| SCOR UK COMPANY LIMITED | SCOR |
| TESCO UNDERWRITING LIMITED | TESCO |
| THE NATIONAL FARMERS UNION MUTUAL INSURANCE SOCIETY LIMITED | NFU |
| TOKIO MARINE KILN INSURANCE LIMITED | TMKI |
| TRANSRE LONDON LIMITED | TRANS RE |
| TRAVELERS INSURANCE COMPANY LIMITED | TRAVELERS |
| UK INSURANCE LIMITED | UK INSURANCE |
| XL INSURANCE COMPANY SE | XL INSURANCE |
| ZENITH INSURANCE PLC | ZENITH |
| | |

Appendix B: Selected figures by UK undertaking

| IN £'000 | GROSS WRITTEN PREMIUM (1) | NET WRITTEN PREMIUM (2) | GROSS EARNED PREMIUM (3) | NET EARNED PREMIUM (4) | GROSS INCURRED (5) | NET INCURRED (6) | GROSS LOSS RATIO (7)=(5)/(3) | NET LOSS RATIO (8)=(6)/(4) | TOTAL EXPENSES (9) | UNDERWRITING RESULT (10)=(4)-(6)-(9) | COMBINED RATIO (10)=((6)+(9))/(4) |
|--|------------------------------------|----------------------------------|-----------------------------------|---------------------------------|--------------------------|------------------------|---------------------------------------|-------------------------------------|--------------------------|--|---|
| ACROMAS INSURANCE COMPANY LIMITED | 226,817 | 38,701 | 223,168 | 100,079 | 128,895 | 34,131 | 58% | 34% | 11,784 | 54,163 | 46% |
| ADMIRAL INSURANCE COMPANY LIMITED | 1,117,280 | 390,997 | 1,029,515 | 359,758 | 714,889 | 229,361 | 69% | 64% | 69,229 | 61,168 | 83% |
| ADVANTAGE INSURANCE COMPANY LIMITED | 797,722 | 403,232 | 716,660 | 359,649 | 704,589 | 257,721 | 98% | 72% | 76,437 | 25,491 | 93% |
| AGEAS INSURANCE LTD. | 1,409,346 | 1,320,454 | 1,400,484 | 1,309,824 | 1,313,407 | 1,069,088 | 94% | 82% | 423,661 | -182,925 | 114% |
| AIG EUROPE LIMITED | 4,898,780 | 3,661,220 | 4,946,487 | 3,720,775 | 3,506,930 | 2,614,339 | 71% | 70% | 1,559,352 | -452,916 | 112% |
| ALLIANZ INSURANCE PLC | 2,065,830 | 966,283 | 2,112,479 | 1,193,733 | 1,384,439 | 775,877 | 66% | 65% | 413,923 | 3,933 | 100% |
| AMLIN INSURANCE S.E. | 484,172 | 420,169 | 476,336 | 420,386 | 252,157 | 198,172 | 53% | 47% | 172,205 | 50,009 | 88% |
| AMTRUST EUROPE LIMITED | 495,792 | 250,108 | 459,790 | 204,438 | 308,525 | 81,205 | 67% | 40% | 104,441 | 18,792 | 91% |
| ASPEN INSURANCE UK LIMITED | 1,469,399 | 539,633 | 1,438,603 | 522,867 | 797,314 | 257,696 | 55% | 49% | 290,384 | -25,213 | 105% |
| AVIVA INSURANCE LIMITED | 5,100,379 | -620,063 | 4,945,480 | 263,599 | 3,566,898 | -198,369 | 72% | -75% | 1,047,319 | -585,351 | 322% |
| AXA INSURANCE UK PLC | 2,276,360 | 2,171,223 | 2,226,921 | 2,112,332 | 1,421,194 | 1,356,106 | 64% | 64% | 817,867 | -61,641 | 103% |
| BERKSHIRE HATHAWAY INTERNATIONAL INSURANCE LIMITED | 340,666 | 56,323 | 318,590 | 51,036 | 191,170 | 29,901 | 60% | 59% | 12,527 | 8,607 | 83% |
| BRITISH GAS INSURANCE LIMITED | 1,033,286 | 1,033,286 | 1,008,697 | 1,008,697 | 473,305 | 473,305 | 47% | 47% | 458,715 | 76,677 | 92% |
| CATLIN INSURANCE COMPANY (UK) LTD | 389,611 | 119,703 | 456,443 | 140,267 | 218,457 | 36,543 | 48% | 26% | 127,004 | -23,280 | 117% |
| CHUBB | 695,224 | 543,002 | 714,232 | 593,541 | 432,098 | 366,444 | 60% | 62% | 255,567 | -28,470 | 105% |
| CNA INSURANCE COMPANY LIMITED | 239,977 | 211,239 | 237,305 | 211,036 | 126,374 | 120,271 | 53% | 57% | 92,268 | -1,503 | 101% |
| CO-OP INSURANCE | 480,857 | 453,655 | 466,474 | 439,011 | 261,070 | 270,084 | 56% | 62% | 210,039 | -41,112 | 109% |
| COVEA INSURANCE PLC | 666,306 | 619,793 | 637,577 | 591,140 | 431,450 | 354,086 | 68% | 60% | 246,909 | -9,855 | 102% |
| ESURE INSURANCE LIMITED | 655,001 | 607,205 | 598,029 | 554,902 | 472,690 | 411,056 | 79% | 74% | 144,597 | -751 | 100% |
| FIRST TITLE INSURANCE PLC | 18,578 | 17,894 | 18,568 | 17,884 | 2,142 | 1,771 | 12% | 10% | 12,750 | 3,363 | 81% |
| HIGHWAY INSURANCE COMPANY LTD | 362,720 | 286,706 | 348,169 | 272,227 | 290,569 | 219,057 | 83% | 80% | 87,986 | -34,816 | 113% |
| HISCOX INSURANCE COMPANY LIMITED | 604,443 | 309,379 | 564,432 | 294,457 | 174,715 | 108,733 | 31% | 37% | 190,190 | -4,466 | 102% |
| HSB ENGINEERING INSURANCE LIMITED | 54,585 | 50,155 | 55,573 | 51,068 | 18,005 | 16,420 | 32% | 32% | 31,666 | 2,982 | 94% |
| LEGAL & GENERAL INSURANCE LTD | 326,139 | 299,305 | 329,174 | 304,004 | 142,067 | 140,733 | 43% | 46% | 142,366 | 20,905 | 93% |
| LIVERPOOL VICTORIA INSURANCE COMPANY LIMITED | 1,218,721 | 949,463 | 1,182,214 | 917,230 | 930,962 | 712,726 | 79% | 78% | 291,655 | -87,151 | 110% |

| IN £'000 | GROSS WRITTEN PREMIUM (1) | NET WRITTEN PREMIUM (2) | GROSS EARNED PREMIUM (3) | NET EARNED PREMIUM (4) | GROSS INCURRED (5) | NET INCURRED (6) | GROSS LOSS RATIO (7)=(5)/(3) | NET LOSS RATIO (8)=(6)/(4) | TOTAL EXPENSES (9) | UNDERWRITING RESULT (10)=(4)-(6)-(9) | COMBINED RATIO (10)=((6)+(9))/(4) |
|---|------------------------------------|----------------------------------|-----------------------------------|---------------------------------|--------------------------|------------------------|---------------------------------------|-------------------------------------|--------------------------|--|---|
| LLOYDS BANK GENERAL INSURANCE LIMITED | 570,798 | 550,187 | 604,248 | 585,963 | 222,629 | 222,624 | 37% | 38% | 333,464 | 29,875 | 95% |
| LIBERTY MUTUAL INSURANCE EUROPE LIMITED | 973,431 | 600,662 | 911,064 | 530,842 | 480,959 | 320,638 | 53% | 60% | 244,710 | -34,505 | 106% |
| MARKEL INTERNATIONAL INSURANCE COMPANY LIMITED | 365,656 | 294,031 | 379,729 | 301,471 | 170,294 | 127,553 | 45% | 42% | 145,922 | 27,996 | 91% |
| QBE INSURANCE (EUROPE) LIMITED | 1,359,162 | 1,111,614 | 1,341,013 | 1,008,807 | 811,907 | 517,462 | 61% | 51% | 427,260 | 64,085 | 94% |
| ROYAL & SUN ALLIANCE INSURANCE PLC | 3,537,158 | 2,761,412 | 3,642,000 | 2,838,000 | 2,092,478 | 1,614,825 | 57% | 57% | 992,681 | 230,494 | 92% |
| SCOR UK COMPANY LIMITED | 176,200 | 88,850 | 189,120 | 113,274 | 74,395 | 63,439 | 39% | 56% | 42,168 | 7,667 | 93% |
| TESCO UNDERWRITING LIMITED | 395,923 | 370,232 | 401,002 | 377,331 | 403,795 | 323,476 | 101% | 86% | 100,266 | -46,411 | 112% |
| THE NATIONAL FARMERS UNION MUTUAL INSURANCE SOCIETY LIMITED | 1,290,676 | 1,211,805 | 1,286,536 | 1,207,959 | 845,340 | 834,262 | 66% | 69% | 368,850 | 4,847 | 100% |
| TOKIO MARINE KILN INSURANCE LIMITED | 222,931 | 128,855 | 217,551 | 127,044 | 129,151 | 82,502 | 59% | 65% | 61,608 | -17,066 | 113% |
| TRANSRE LONDON LIMITED | 472,065 | 174,981 | 468,435 | 173,144 | 280,989 | 108,686 | 60% | 63% | 55,823 | 8,635 | 95% |
| TRAVELERS INSURANCE COMPANY LIMITED | 221,495 | 190,967 | 225,957 | 195,671 | 169,698 | 139,356 | 75% | 71% | 103,084 | -46,769 | 124% |
| UK INSURANCE LIMITED | 3,274,087 | 3,067,841 | 3,202,799 | 3,000,569 | 2,027,478 | 1,663,445 | 63% | 55% | 1,275,091 | 62,033 | 98% |
| XL INSURANCE COMPANY SE | 1,694,905 | 514,738 | 1,484,378 | 452,983 | 804,892 | 301,945 | 54% | 67% | 237,690 | -86,652 | 119% |
| ZENITH INSURANCE PLC | 347,729 | 73,345 | 350,885 | 56,724 | 329,931 | 102,663 | 94% | 181% | -2,957 | -42,982 | 176% |
| TOTAL | 42,330,206 | 26,238,585 | 41,616,117 | 26,983,724 | 27,108,247 | 16,359,332 | 65% | 61% | 11,676,502 | -1,052,111 | 104% |

Appendix C: Solvency performance by undertaking

| IN £0,000 | SCR | MCR | ELIGIBLE OWN FUNDS SCR | ELIGIBLE OWN FUNDS MCR | SOLVENCY RATIO SCR | SOLVENCY RATIO MCR | GROSS TECHNICAL PROVISIONS (TP AS A WHOLDE + BE + RM) | SF / PIM / FIM |
|--|-----------|-----------|---------------------------|---------------------------|-----------------------|-----------------------|--|----------------|
| ACROMAS INSURANCE COMPANY LIMITED | 95,022 | 39,191 | 150,142 | 150,142 | 158% | 383% | 550,651 | SF |
| ADMIRAL INSURANCE COMPANY LIMITED | 276,415 | 110,490 | 532,089 | 412,089 | 192% | 373% | 1,647,863 | SF |
| ADVANTAGE INSURANCE COMPANY LIMITED | 179,021 | 55,696 | 251,084 | 251,084 | 140% | 451% | 949,023 | SF |
| AGEAS INSURANCE LTD. | 555,247 | 249,861 | 505,530 | 376,688 | 91% | 151% | 2,162,756 | PIM |
| AIG EUROPE LIMITED | 3,360,455 | 1,088,073 | 3,642,950 | 3,089,677 | 108% | 284% | 9,083,417 | SF |
| ALLIANZ INSURANCE PLC | 828,842 | 207,210 | 1,082,920 | 1,035,536 | 131%(*) | 500%(*) | 1,863,259 | FIM |
| AMLIN INSURANCE S.E. | 304,576 | 109,745 | 389,428 | 367,200 | 128% | 335% | 777,751 | SF |
| AMTRUST EUROPE LIMITED | 217,087 | 54,272 | 295,905 | 290,225 | 136% | 535% | 921,116 | SF |
| ASPEN INSURANCE UK LIMITED | 572,352 | 257,558 | 867,681 | 867,681 | 152% | 337% | 2,803,981 | FIM |
| AVIVA INSURANCE LIMITED | 1,257,923 | 314,481 | 2,635,076 | 2,291,405 | 209% | 729% | 5,842,713 | PIM |
| AXA INSURANCE UK PLC | 1,775,892 | 497,291 | 2,186,504 | 2,025,011 | 123% | 407% | 3,767,674 | FIM |
| BERKSHIRE HATHAWAY INTERNATIONAL INSURANCE LIMITED | 123,436 | 30,859 | 290,848 | 290,848 | 236% | 942% | 854,553 | SF |
| BRITISH GAS INSURANCE LIMITED | 73,802 | 33,211 | 103,797 | 103,797 | 141% | 313% | 10,438 | PIM |
| CATLIN INSURANCE COMPANY (UK) LTD | 110,768 | 38,743 | 157,832 | 157,832 | 142% | 407% | 593,176 | SF |
| СНИВВ | 577,794 | 215,852 | 707,151 | 684,309 | 122% | 317% | 1,626,292 | SF |
| CNA INSURANCE COMPANY LIMITED | 243,299 | 73,825 | 328,298 | 324,166 | 135% | 439% | 531,084 | SF |
| CO-OP INSURANCE | 232,743 | 78,643 | 344,604 | 284,715 | 148% | 362% | 502,532 | SF |
| COVEA INSURANCE PLC | 204,227 | 103,637 | 275,361 | 275,361 | 135%(*) | 266% | 684,442 | SF |
| ESURE INSURANCE LIMITED | 234,210 | 89,569 | 348,992 | 249,801 | 149% | 279% | 659,480 | SF |
| FIRST TITLE INSURANCE PLC | 11,783 | 3,768 | 27,940 | 27,940 | 237% | 742% | 20,357 | SF |
| HIGHWAY INSURANCE COMPANY LTD | 160,376 | 61,720 | 242,784 | 230,530 | 151% | 374% | 581,611 | SF |
| HISCOX INSURANCE COMPANY LIMITED | 184,737 | 54,291 | 247,606 | 247,606 | 134% | 456% | 536,382 | SF |
| HSB ENGINEERING INSURANCE LIMITED | 44,572 | 11,143 | 114,696 | 114,696 | 257% | 1029% | 60,269 | SF |
| LEGAL & GENERAL INSURANCE LTD | 162,265 | 40,566 | 253,285 | 253,285 | 156% | 624% | 125,131 | FIM |
| LIVERPOOL VICTORIA INSURANCE COMPANY LIMITED | 427,333 | 176,927 | 460,096 | 445,980 | 108% | 252% | 1,376,833 | SF |
| LLOYDS BANK GENERAL INSURANCE LIMITED | 289,370 | 72,343 | 447,712 | 447,712 | 155% | 619% | 177,265 | FIM |

| IN £0,000 | SCR | MCR | ELIGIBLE OWN FUNDS SCR | ELIGIBLE OWN FUNDS MCR | SOLVENCY RATIO SCR | SOLVENCY RATIO MCR | GROSS TECHNICAL PROVISIONS (TP AS A WHOLDE + BE + RM) | SF / PIM / FIM |
|--|-----------|-----------|---------------------------|---------------------------|-----------------------|-----------------------|--|----------------|
| LIBERTY MUTUAL INSURANCE EUROPE LIMITED | 575,687 | 199,252 | 815,973 | 815,973 | 142% | 410% | 1,802,995 | SF |
| MARKEL INTERNATIONAL INSURANCE COMPANY LIMITED | 261,816 | 88,100 | 542,793 | 542,793 | 207% | 616% | 868,518 | FIM |
| QBE INSURANCE (EUROPE) LIMITED | 909,212 | 403,549 | 1,277,106 | 1,257,202 | 140% | 312% | 3,479,098 | FIM |
| ROYAL & SUN ALLIANCE INSURANCE PLC | 1,793,452 | 712,812 | 3,232,547 | 2,478,383 | 180% | 348% | 5,821,468 | FIM |
| SCOR UK COMPANY LIMITED | 95,301 | 27,870 | 182,790 | 158,397 | 192% | 568% | 733,960 | SF |
| TESCO UNDERWRITING LIMITED | 160,985 | 72,443 | 162,821 | 108,791 | 101% | 150% | 689,134 | PIM |
| THE NATIONAL FARMERS UNION MUTUAL INSURANCE SOCIETY LIMITED | 3,544,165 | 886,041 | 6,406,049 | 6,406,049 | 181% | 723% | 1,964,995 | PIM |
| TOKIO MARINE KILN INSURANCE LIMITED | 100,333 | 30,972 | 124,917 | 97,358 | 125% | 314% | 289,729 | SF |
| TRANSRE LONDON LIMITED | 265,110 | 66,278 | 414,976 | 413,777 | 157% | 624% | 422,923 | SF |
| TRAVELERS INSURANCE COMPANY LIMITED | 313,249 | 89,291 | 420,646 | 395,843 | 134% | 443% | 766,591 | SF |
| UK INSURANCE LIMITED | 1,377,933 | 593,492 | 2,031,447 | 1,612,645 | 147% | 272% | 4,827,097 | FIM |
| XL INSURANCE COMPANY SE | 552,310 | 157,600 | 694,472 | 672,970 | 126% | 427% | 3,525,558 | SF |
| ZENITH INSURANCE PLC | 46,250 | 20,813 | 31,848 | 28,560 | 69% | 137% | 342,808 | SF |
| TOTAL | 22,499,34 | 7,417,479 | 33,228,697 | 30,284,057 | 148% | 408% | 64,224,047 | |
| (*) THE CALCULATED RATIO IS DIFFERENT FROM DISPLAYED IN THE QRT S.23 | THE ONE | | | | | | | |



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