



Six ideas for capital management under Solvency II

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20 October 2016

Previously on “Capital Management under Solvency II”

Why we are all a little like Indiana Jones

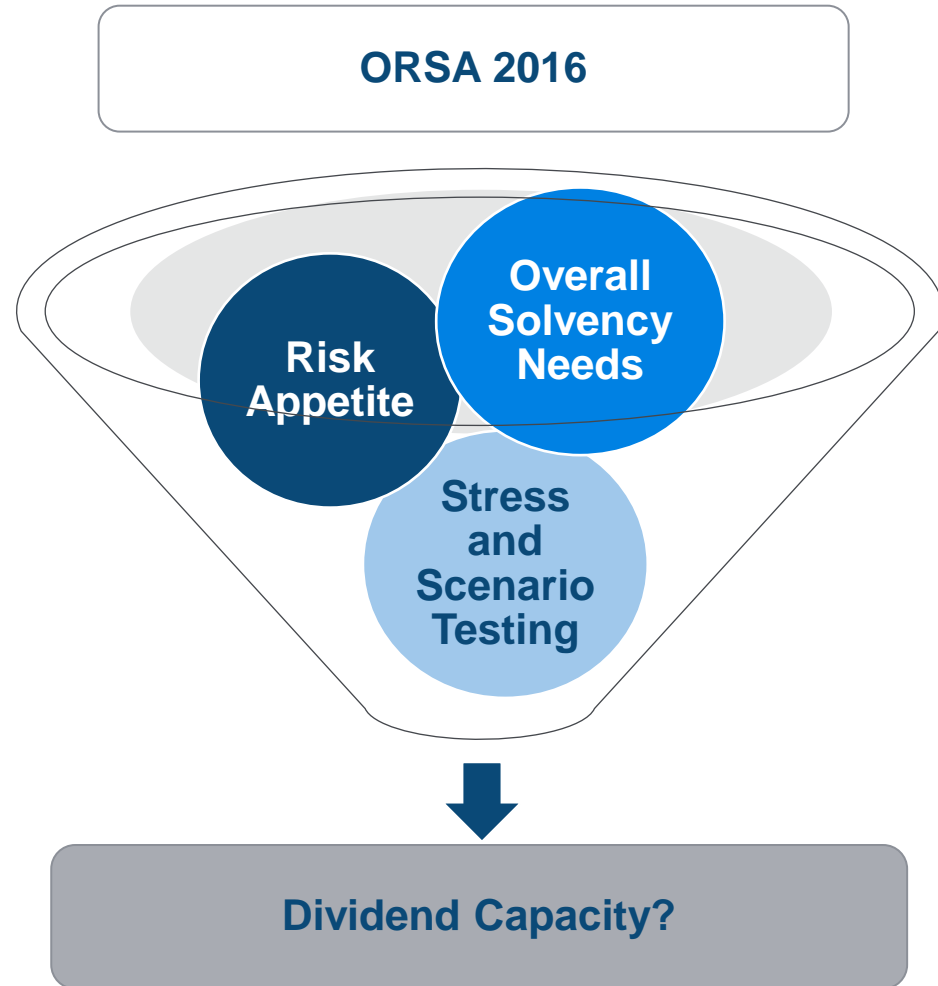
A stick figure stands next to a large grey circle containing the text "1 Jan 2016". Above the figure is a thought bubble containing the text "What are my options?".

Why we may all be like Jerry Maguire

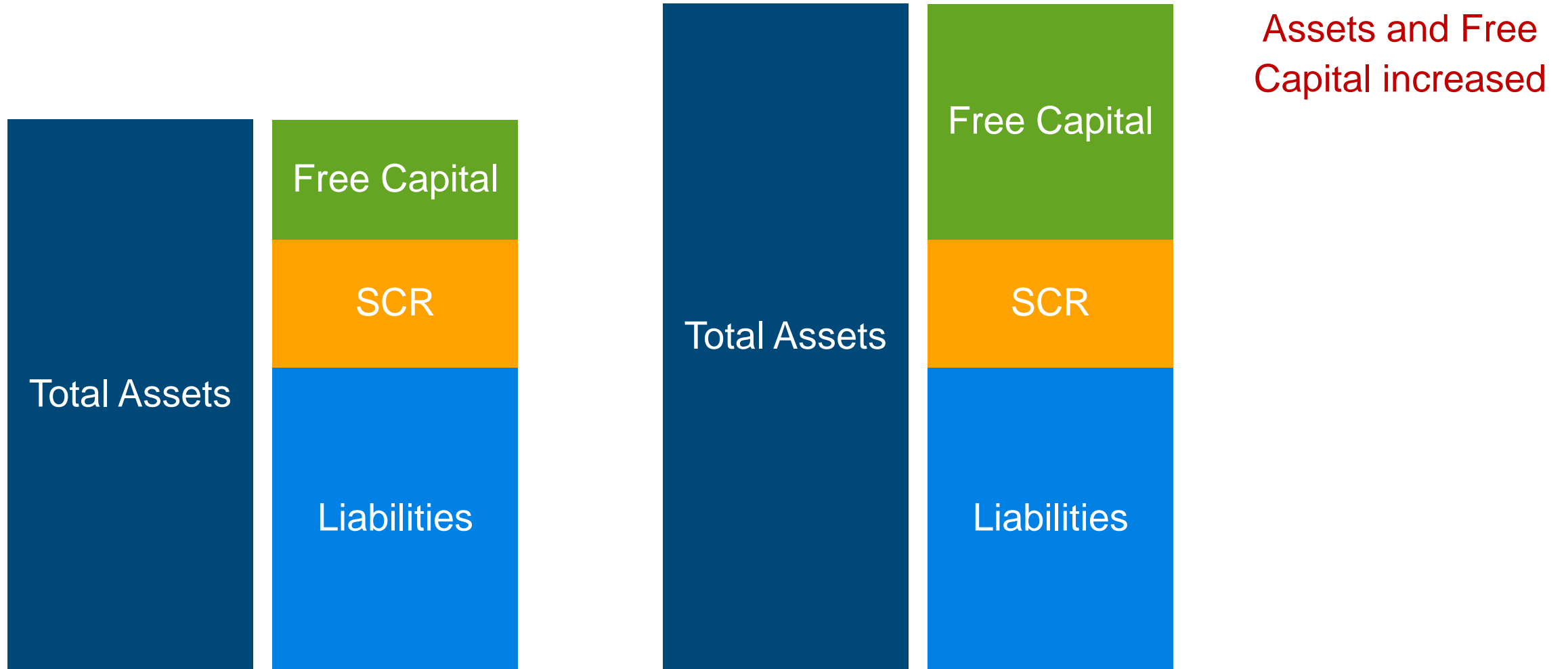
Solvency I	Solvency II
Available Assets €200m	Available Assets €200m
SCR €175m	SCR €175m
Solvency Cover 200% Excess capital €100m	Solvency Cover 229% Excess capital €225m

SHOW ME THE MONEY!

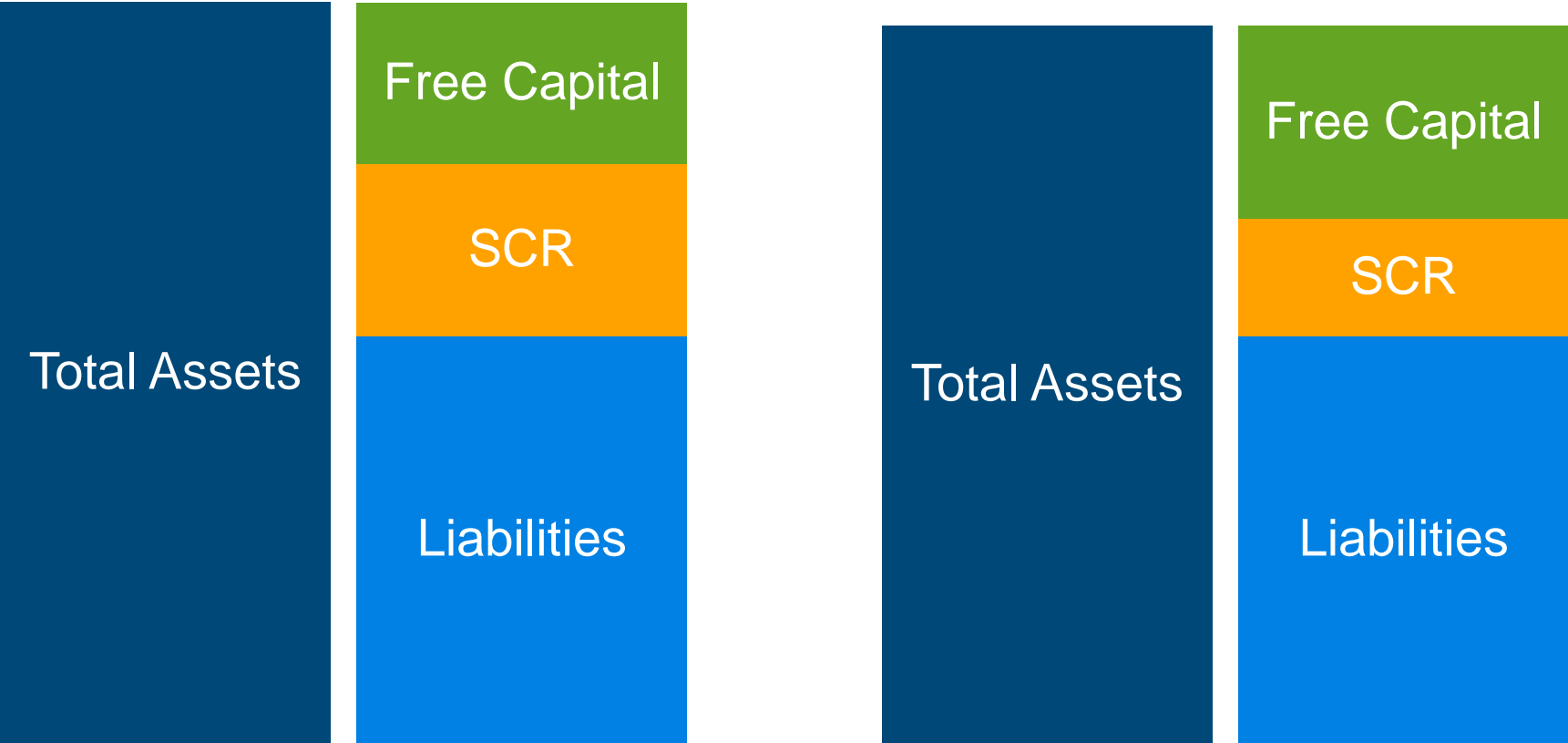
Current position?



1. Subordinated debt / contingent debt

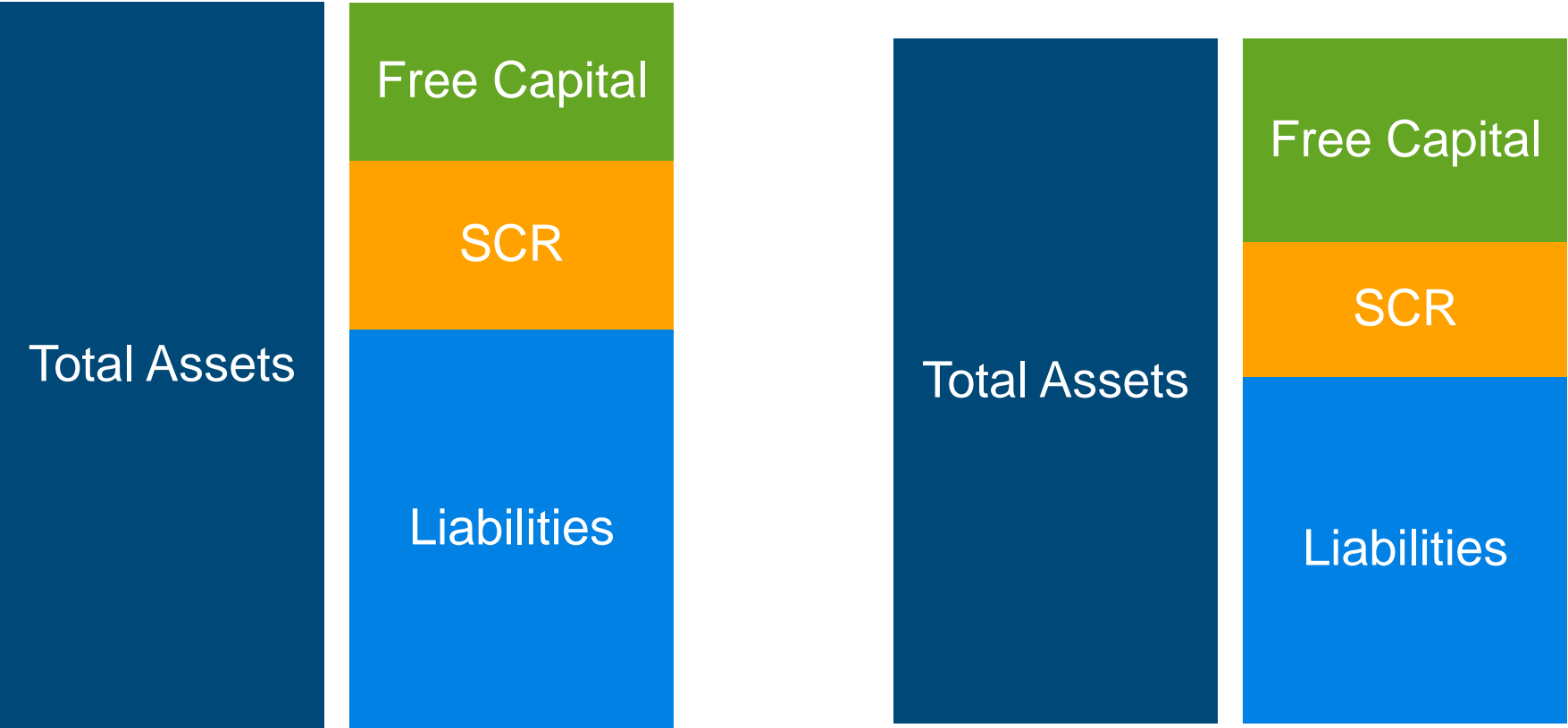


2. VIF monetisation



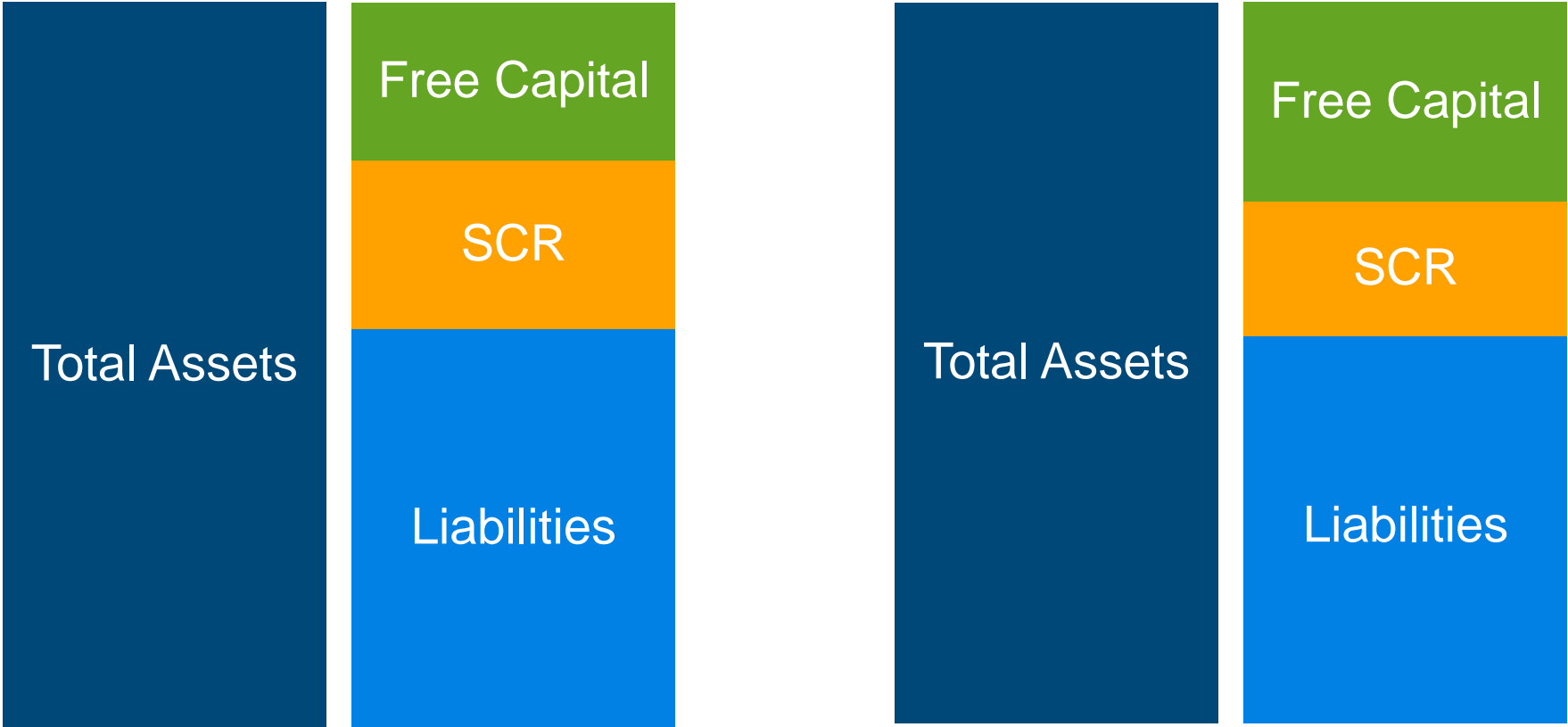
Assets reduce slightly. SCR reduces more significantly. Free capital increases.

3. Longevity risk transfer



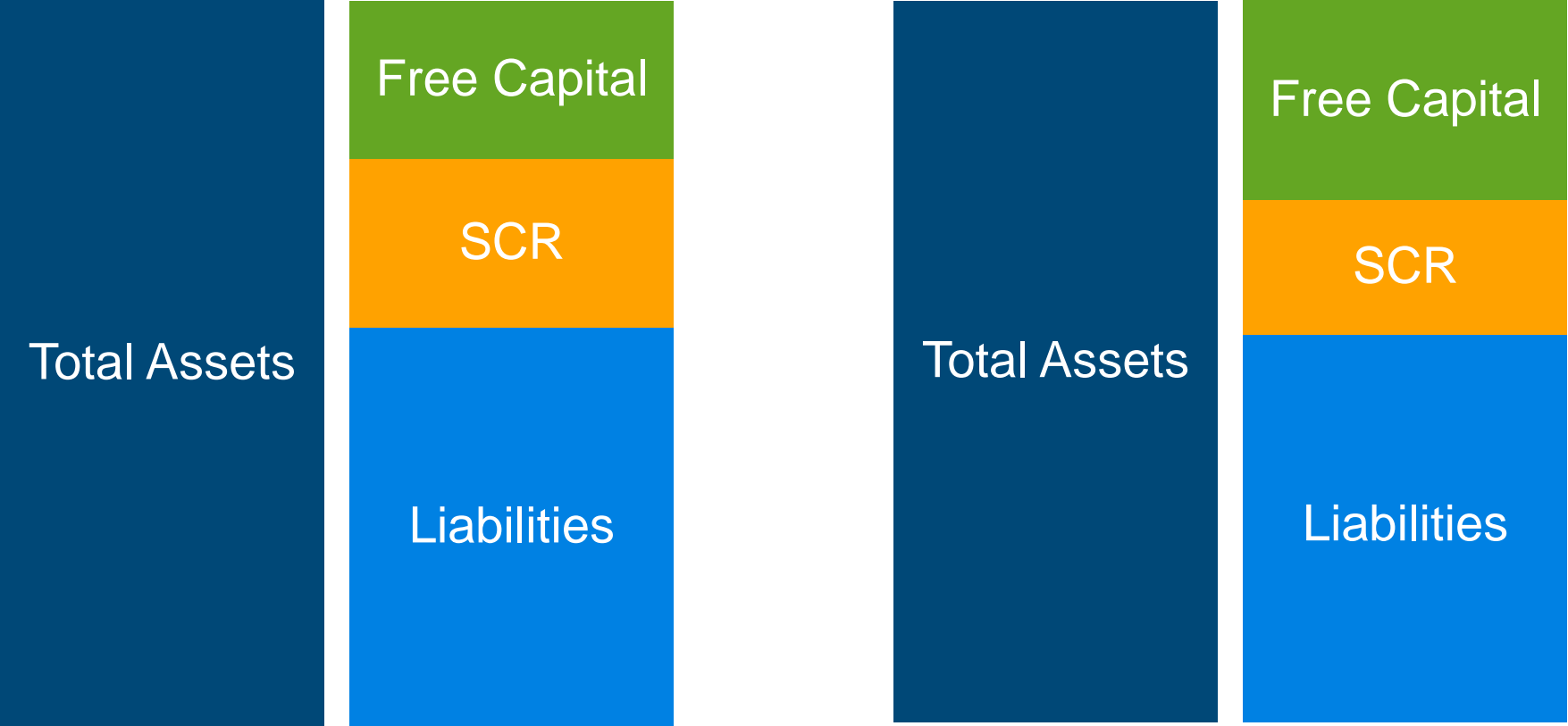
Assets reduce – cost of reinsurance v. introduction of a reinsurance asset. Liabilities reduce because of impact on risk margin. SCR reduces. Free capital increases.

4. “Clever” reinsurance



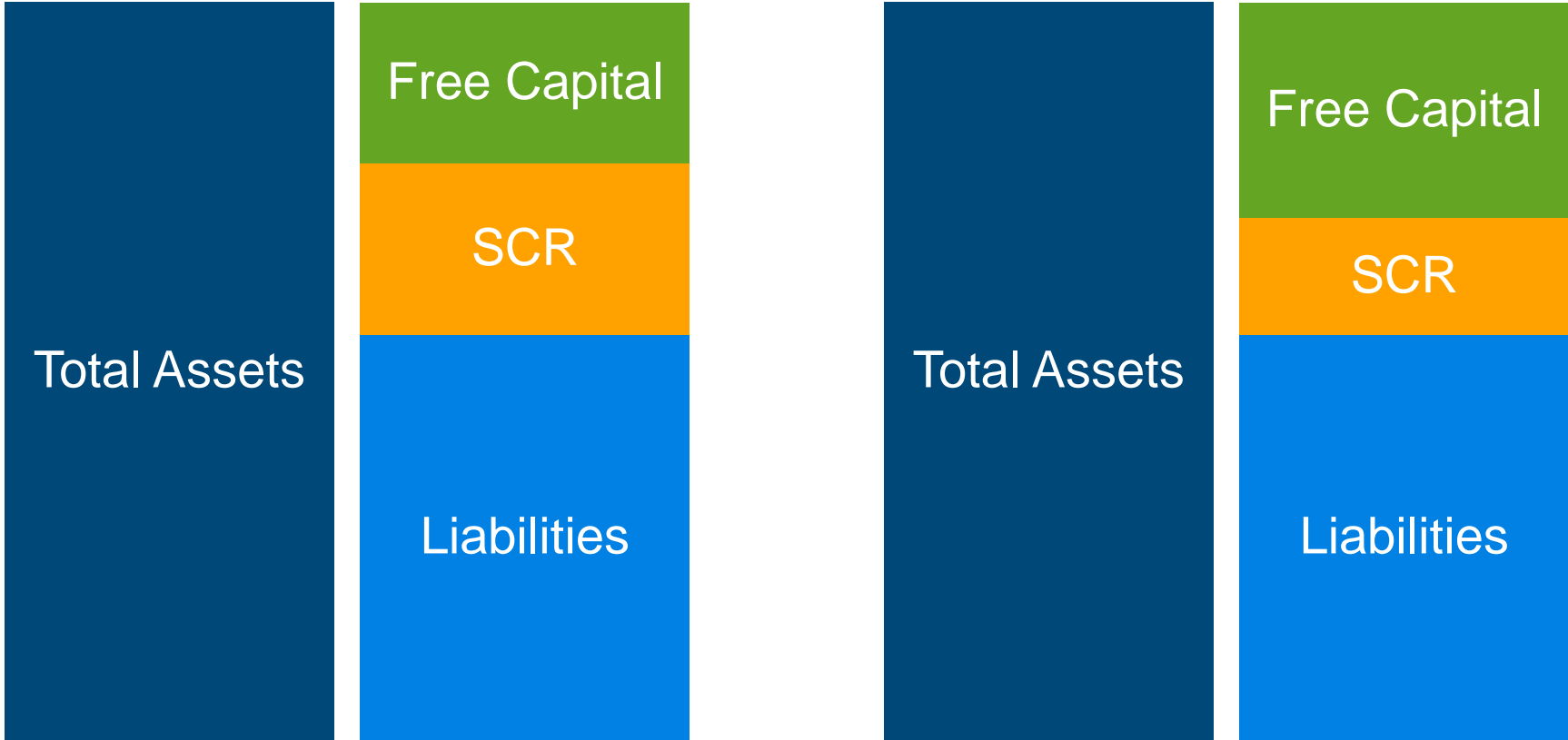
Reduced SCR.
Increased Free Capital.
Possible diversification benefit at Group level.

5. Corporate Restructuring



Depends on approach and drivers: Typically reduced liabilities (e.g. through risk margin) and reduced SCR (through diversification).

6. Unit under-funding



Can reduce SCR
and hence increase
Free Capital.
Can improve
liquidity position.

The future...

Capital Management Strategy

Optimise capital efficiency

Address liquidity needs

Free up cash for dividends

Without compromising Overall Solvency Needs





IT TAKES VISION

Thank you

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20 October 2016



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